



Hurricane Electric - Channel Program

Agents with experience selling IP Transit and/or Colocation services can now apply to participate in the HE.net Channel Program, to earn commissions on sales of our services.

HE.net Channel Program - Key Points:

- **Instant Lead Registration:** We protect all agents' efforts by registering relationships. *(Also called "deal registration.")*
- **Pricing:** Agents have access to the exact same pricing (and specials) as our direct sales staff.
- **Portal:** Online access for instant lead query & registration, and for rapid quote and contract preparation.

HE.net Service - Key Points:

- Fast Quote, Fast Contract, Fast Turn-Up.
- Exceptional 24/7 Service and support.
- Low Latency, Fewer Hops.
- Founded in 1994, **HE.net** operates the world's largest and most-connected IPv6 network, and third most-connected IPv4 network, with 14,000 BGP Sessions, 4,000 Networks, 100 IXPs.
- Our 22-year history, and our multiple free service and certification offerings, give HE.net incredible name recognition.

HE.net IP Transit - Key Points:

- **Competitive pricing:** Example: GigE as low as \$340/month ; 10Gbps as low as \$2,900/month *(North America & Europe, \$0 setup)*.
- **Locations:** Service is now offered at POPs in 85+ data centers in 60+ cities worldwide; see our network map at <http://www.he.net/HurricaneElectricNetworkMap.pdf>
- **Flat Rate = No Overage Charges:** Most of our customers prefer flat-rate pricing for a fixed amount of bandwidth. *(We also offer burstable connections.)*
- **Opportunity:** Agents may also profit by selling other vendors' local transport and/or data-center colocation services to complement our IP Transit service.

continued on next page

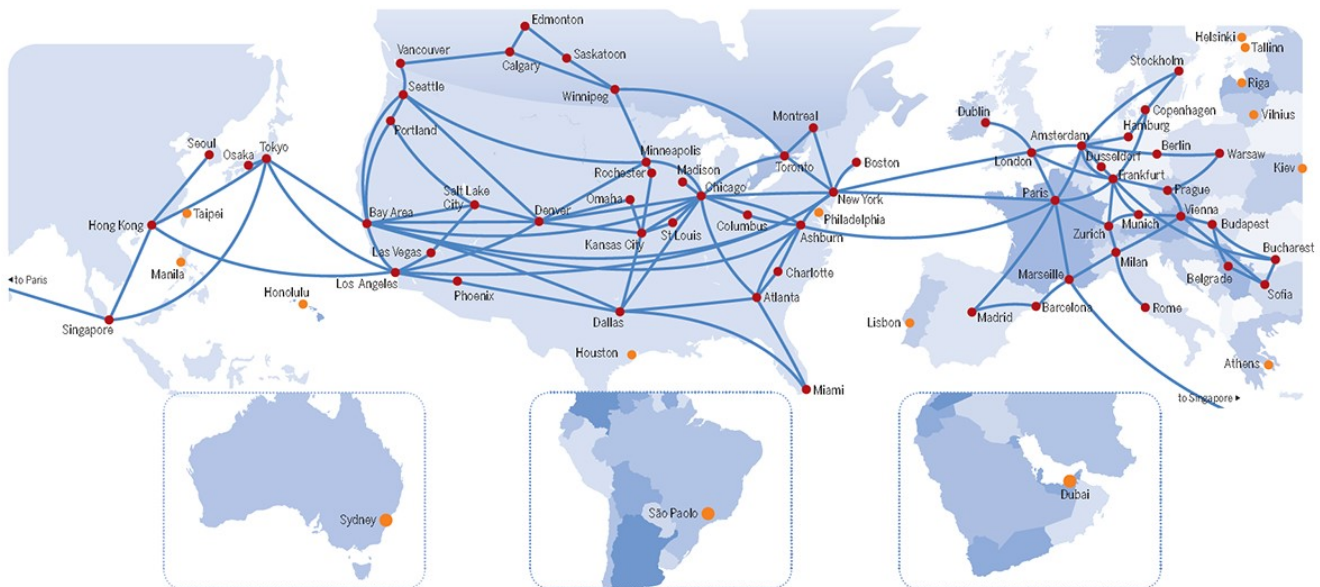
HE.net Colocation - Key Points:

- **Value:**
 - Full cabinets as low as \$400/month (42U, 15 amps, 120 volts)
 - Free Basic Remote Hands (*up to 15 minutes per incident, 4 hours per month*)
 - Free Cross Connects: no install fees nor recurring monthly cross-connect fees in our facilities (*first 2; customer is charged for optical cable*)
- **N+1:** Air Conditioning, Power, Battery Backup, Generators - ample capacity even if one unit fails
- **Access:** Our Fremont 1 & 2 facilities are staffed 24/7, providing free remote hands service and customer access. Remote hands and access are also available 24/7 at our San Jose facility.
- **Tour:** Facility tours available on request; also see our virtual tours of each facility at <http://he.net/tour/>

To apply:

Please contact the Channel Manager: mwelch@he.net or call 510-580-4103.

Our Network Map: <http://he.net/HurricaneElectricNetworkMap.pdf>



Amsterdam Ashburn Atlanta Barcelona Belgrade Berlin Boston Bucharest Budapest Calgary Charlotte Chicago Columbus Copenhagen Dallas Denver Dublin Dusseldorf Edmonton Frankfurt Fremont Hamburg Hong Kong Kansas City Las Vegas London Los Angeles Madison Madrid Marseille Miami Milan Minneapolis Montreal Munich New York City Omaha Palo Alto Paris Phoenix Portland Prague Rochester MN Salt Lake City San Francisco San Jose Saskatoon Seattle Seoul Singapore Sofia Stockholm Tokyo Toronto Vancouver Vienna Warsaw Winnipeg Zurich

Revised 2015-11-04